



## Bulk purchasing for when you need more

Custom Quotes allows school districts to request specific, discounted pricing on high volume purchases. Leverage Amazon Business' pre-vetted bulk suppliers to negotiate strategic pricing on all of your bulk ordering needs.

Custom Quotes are available for orders \$10,000+ or 999+ individual units



### Access hundreds of pre-vetted bulk suppliers

- Send a quote request to multiple suppliers and get offers in as little as one day
- Typical savings of 10%
- Access consolidated shipping



### Quotes are tailored to your district's needs

- Set your target price per unit to stay within your budget
- Choose to include quotes for similar and alternative items
- Set seller response and deliver-by dates to meet your expectations



### Opportunity to receive multiple quotes to assist with any district compliance guidelines

- Shop in bulk by category or across all pre-vetted suppliers
- Provide additional lead time to allow suppliers time for more competitive quotes
- View and manage quote requests and seller responses from the bulk ordering portal

For detailed instructions on requesting a custom quote, please reach out to your Customer Advisor and visit [amazon.com/customquotes](https://amazon.com/customquotes)

amazon business