

# Voluntary Retirement & Separation Incentives

Providing solutions for education since 1984.

## Introduction

# Public Agency Retirement Services (PARS): The National Leader in Incentives

PARS is the most experienced national specialist in the analysis, design, and ongoing administration of voluntary retirement and separation incentives.

1,000+

500+

5,000+

Plans for Educational Entities

K-12 and Higher Education Clients

Analysis & Consulting Reports

## **Turn-Key Solution**

# The One-Stop Shop for Incentive Services

PARS consults with districts in evaluating and creating customized, district-controlled incentives that supplement the benefits of base retirement systems.

**Complimentary In-Depth Analysis** 

Plan & Funding Design

Communication & Enrollment of Eligible Employees

**Implementation & Ongoing Participant Services** 

# Incentives Can Be a Helpful Fiscal and Workforce Tool to:

- Achieve fiscal, budgetary, or cash flow savings
- Reduce labor costs and avoid disruptive layoffs
- Offset declining enrollment
- · Restructure departments or divisions
- Revitalize workforces for new skills and demands
- Meet the mutual needs of labor groups and administration

To help your District determine the feasibility and potential impact of an incentive being offered, PARS will provide a **complimentary in-depth analysis** for your district and its unique demographics.

# **Customizable Plan Design Features**

#### **Tax-Deferred Benefits**

IRS (tax-deferred) alternatives to "cash offers" that provide greater funding flexibility to districts

# Eligibility

Independently determined according to your district's needs, with no set regulations

## **Benefit Levels**

Flexibility to select amount and type of benefit, including % of pay or fixed dollar amounts

## **Payouts to Participants**

Fixed term to lifetime distribution options to fit employees needs and increase participation

## **Employee Groups**

Plans can be offered to one or multiple groups, and can be evaluated independently

## **Funding Options**

Various funding options are available to fit your budget and fiscal savings needs

## **Comprehensive Analysis**

The proprietary PARS analysis model determines the net annual savings from offering a retirement or separation incentive based on your district's own demographics, and even takes into account your District's natural retirement attrition and unique fringe benefits.

Our analysis model has been successfully implemented thousands of times for nearly 40 years.

# The PARS Analysis Model (Example)

\$100,000 - \$70,000 = \$30,000 Total Compensation Differential between Retiring Employee and Replacement Employee

- \$20,000 Other Considerations

Current & Future Natural Attrition Retirement Health Care Cost Incentive Cost

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\$70,000

\$80,000

Savings due to Non-Replacements

Net 1-Year Savings per Participant

# PARS Comprehensive Services That Reduce Your District's Administrative Burden

+

## 1. Plan Design & Development

## 2. Plan Communication & Education

## 3. Post-Implementation

- Initial proprietary analysis
- Plan design assistance and dedicated plan consultant
- Ready-to-go documents
- Custom enrollment packets
- Group orientation meetings
- Toll-free enrollment/assistance line
- One-on-one employee workshops
- In-depth post analysis
- Ongoing administration and support for retiring or separating employees

# **Unique Tax Deferred Plan Approach**

Internal Revenue Code Section 403(b) rules give employers unique funding and design flexibility over a cash severance, which in most cases is required to be paid and taxed upfront at retirement/separation.



40

40 2,00

2,000+

500<sub>K+</sub>

1,000+

Years of Experience

Plans Administered

Plan Participants

**Public Agency Clients** 

## **Contact Us**

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