

SOLAR AND ENERGY STORAGE: SIMPLIFIED APPROACH. PROVEN RESULTS.

Solect Energy and PowerOptions have partnered to offer unmatched expertise for on-site energy solutions to help municipalities meet their sustainability goals.



The Power of Partnership

We make it affordable and easy for you to harness the power of solar and energy storage. As the leading energy consortium in New England, PowerOptions streamlines procurement, leveraging its 500+ members to reduce the costs and complexity of energy. Through a rigorous RFP process, PowerOptions chose Solect Energy, the region's largest provider of onsite solar and storage for the public sector. Together, we deliver unmatched expertise, ease, and fiscal benefits to municipalities and nonprofits.

Why Solar and Energy Storage

Onsite solar reduces electric costs, ensures 20+ year price stability, and helps comply with Massachusetts's Clean Energy and Climate Plan. Integrating battery storage aids decarbonization and adds fiscal benefits through demand charge management and demand response programs.

Generous state and federal incentives are available, including the highest-ever Investment Tax Credit (ITC). This reduces project costs and lowers the Power Purchase Agreement (PPA) rate. The new "direct-pay" option allows municipalities to effectively receive cash for their ITC.

Our Approach

Our simplified engagement leads to project planning based on your current and projected electric load and costs, decarbonization goals, and site readiness. Solect does the design, financing, construction, and ongoing monitoring and maintenance for each project. PowerOptions provides energy advising and support. More than 150 projects have been completed through our partnership.

Program Features

Efficient Procurement

Group Pricing

Pre-Negotiated Contracts

Energy Advising and Support

Full Service Provider



Utility costs are constantly fluctuating. Working with Solect, we were able to reduce operating costs without paying the upfront costs for an installation. Through PowerOptions, our district did not need to undertake our own costly and time consuming procurement.

--Lindsay Albernaz, Director of Business,
Somerset Berkley Regional High School

Unlock your
savings with solar



Contact Us



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